

Nikki Summers
Director, International Expansion, Africa, SeamlessHR



Nikki started her career at the age of 18 with Sun Microsystems as an intern and worked her way up to become the Marketing Manager with one of the Channel Partners. She then moved on to join Systems Fusion as Marketing Manager.

Nikki joined Sage in April 2009 as a Marketing Executive who drove all marketing initiatives independently and jointly with Sage Pastel International Channel throughout the 52 countries in which Sage Pastel International operated.

Just over a year later, she established a local office to manage the East Africa region from a Support, Sales, and Marketing point of view.

She was appointed Regional Director for Sage East and West Africa in 2019, and went on to build a solid base of Sage customers across the regions. She was responsible for increasing Sage's market share in the region by creating awareness of Sage in the channel and working closely with accounting professionals and small and medium-sized businesses.

In March 2022, Nikki was appointed as the Director for International Expansion for Africa at SeamlessHR, with the main responsibility of growing SeamlessHR's footprint across Africa -

breaking into new markets like East and Southern Africa. She is also tasked with building a channel partner organisation across all of these regions for SeamlessHR.

She is an accomplished speaker and has spoken at various conferences and events such as the IHRM Kenya Conference with over 3000 attendees, the ACCA Africa Conference with over 8000 attendees, the Fintech Summit Rwanda, the CIO East Africa conference, the Institute of Certified Public Accountants of Kenya (ICPAK) annual conference, Sage Channel Partner Conference, and several other events and conferences.

Nikki has spoken on various topics along the human capital value chain such as the Fourth Industrial Revolution, productivity in the age of disruptive technology, the impact of AI on human capital, big data, digital mastery and leadership in the Internet of Things, robotic process automation, innovative leadership in the era of digital transformation, among many others.